Manulife Investment Management

Fund Facts

MANULIFE FUNDAMENTAL DIVIDEND CLASS
ADVISOR SERIES

Manulife Investment Management Limited
September 25, 2019

This document contains key information you should know about Manulife Fundamental Dividend Class (the "Fund"). You can find more details in the Fund's Simplified Prospectus. Ask your representative for a copy, contact Manulife Investment Management Limited (the "Manager"), at 1 888 588 7999, manulifemutualfunds@manulife.com, or visit manulifemutualfunds.ca.

Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.

Quick Facts

Fund code: MMF 3421 (DSC), 3521 (FE), 3721 (LL3), 3871 (LL2)
DCA: MMF 23421 (DSC), 23521 (FE), 23721 (LL3), 23871 (LL2)
Date series started: July 19, 2013
Total value of fund on August 15, 2019: $4,709,029
Management expense ratio (MER): 2.31%

Fund manager: Manulife Investment Management Limited
Portfolio manager: Manulife Investment Management Limited
Distributions: Annually, if any, in April (ordinary dividends) and/or in May or June (capital gains dividends)
Minimum investment: $500 initial, $25 subsequent

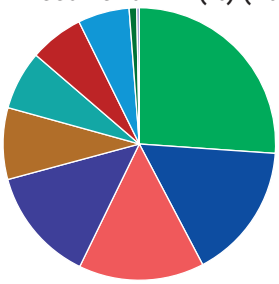
What does the fund invest in?

The Fund's investment objective is to generate, directly or indirectly through an Underlying Fund, a combination of capital growth and income. The Fund invests primarily, directly or indirectly through an Underlying Fund, in a diversified portfolio of high-yielding Canadian equities and equity-type securities. The Fund may also invest in fixed income investments and money market instruments. The Fund may invest up to 30% of its assets in foreign securities.

The charts below give you a snapshot of the Fund's investments on August 15, 2019. The Fund's investments will change.

Top 10 investments (August 15, 2019)		
1	The Toronto-Dominion Bank	6.8%
2	BCE, Inc.	6.3%
3	The Bank of Nova Scotia	5.9%
4	Enbridge, Inc.	5.1%
5	Verizon Communications, Inc.	4.1%
6	Medtronic PLC	3.8%
7	Canadian National Railway Co.	3.7%
8	Loblaw Cos., Ltd.	3.6%
9	Microsoft Corp.	3.3%
10	Suncor Energy, Inc.	3.2%
Total percentage of top 10 investments		**45.8%**
Total number of investments		**42**

Investment mix (%) (August 15, 2019)



- 26.1 Financials
- 16.2 Other Securities
- 14.9 Communication Services
- 13.6 Energy
- 8.5 Information Technology
- 7.0 Health Care
- 6.4 Industrials
- 6.1 Utilities
- 0.9 Cash and Cash Equivalents
- 0.3 Other assets less liabilities

How risky is it?

The value of the Fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

Risk rating

The Manager has rated the volatility of this Fund as **medium**.

This rating is based on how much the Fund's returns have changed from year to year. It doesn't tell you how volatile the Fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.

For more information about the risk rating and specific risks that can affect the Fund's returns, see **"What Are the Risks of Investing in the Fund?"** in the Fund's Simplified Prospectus.

No guarantees

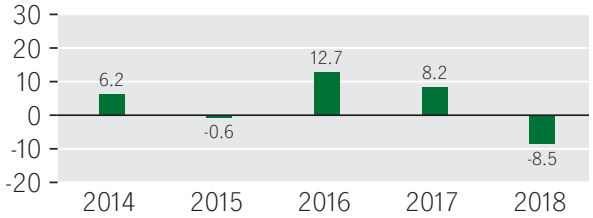
Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.

How has the fund performed?

This section tells you how the Advisor Series securities of the Fund have performed over the past 5 years. Returns are after expenses have been deducted. These expenses reduce the series' returns.

Year-by-year returns

This chart shows how the Advisor Series securities of the Fund have performed in each of the past 5 years. The Fund dropped in value in 2 of 5 years. The range of returns and change from year to year can help you assess how risky the Fund has been in the past. It does not tell you how the Fund will perform in the future.



Best and worst 3-month returns

This table shows the best and worst returns for Advisor Series securities of the Fund in a 3-month period over the past 5 years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested $1,000 at the beginning of the period
Best return	11.94%	March 31, 2019	Your investment would rise to **$1,119**
Worst return	-10.54%	December 31, 2018	Your investment would drop to **$895**

Average return

The annual compound return of the Advisor Series securities of the Fund was 7.18% since July 19, 2013. If you had invested $1,000 in the Fund on July 19, 2013, on August 31, 2019 your investment would now be worth $1,529.

Who is this fund for?

The Fund is suitable for investors who:

- Are seeking long-term capital growth
- Are comfortable with and understand the risks of investing in the equity and fixed income market and are investing for the medium to long term
- Are willing to accept a medium level of investment risk

A word about tax

In general, you'll have to pay income tax on taxable distributions made to you by the Fund and on any gains you make if you redeem your securities in the Fund. How much you pay depends on the tax laws that apply to you and whether or not you hold the Fund in a registered plan, such as a Registered Retirement Savings Plan or Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you receive them in cash or have them reinvested.

How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell Advisor Series securities of the Fund. The fees and expenses - including any commissions - can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

Sales charges

You have to choose a sales charge option when you buy the Fund. Ask about the pros and cons of each option.

	What you pay		
Sales charge option	In per cent (%)	In dollars ($)	How it works
Front-end (FE) sales charge	0 to 5 of the amount you buy	0 to 50 on every 1,000 you buy	You and your representative decide on the rate. The front-end sales charge is deducted from the amount paid at the time you buy. It goes to your representative's firm as a commission.
Deferred sales charge (DSC) (standard option)	*If you sell within:* 1 year of buying: 6.0 2 years of buying: 5.5 3 years of buying: 5.0 4 years of buying: 4.5 5 years of buying: 4.0 6 years of buying: 3.5 After 6 years: nothing	0 to 60 on every 1,000 you sell depending on the date of purchase	• The deferred sales charge is a set rate. It is a percentage of the original purchase price. It is deducted from the amount you receive at the time you sell • When you buy the Fund, the Manager pays your representative's firm a commission of 5.0% based on the amount you paid. Any deferred sales charge you pay goes to the Manager • You can sell up to 10% of your securities each year without paying a deferred sales charge • You can switch to the same series of another fund we offer without paying a deferred sales charge. Instead, the existing deferred sales charge schedule will continue with your new fund
Deferred sales charge (Low-load option 3) (LL3)	*If you sell within:* 1 year of buying: 3.0 2 years of buying: 3.0 3 years of buying: 3.0 After 3 years: nothing	0 to 30 on every 1,000 you sell	• The low-load sales charge is a set rate. It is a percentage of the original cost of your investment. It is deducted from the amount you receive at the time you sell • When you buy the Fund, the Manager pays your representative's firm a commission of 2.0% based on the amount you paid. Any low-load sales charge you pay goes to the Manager • You can sell up to 10% of your securities each year without paying a low-load sales charge • You can switch to the same series of another fund we offer without paying a low-load sales charge. Instead, the existing low-load sales charge schedule will continue with your new fund
Effective on or about October 21, 2019: Deferred sales charge (Low-load option 2) (LL2)	*If you sell within:* 1 year of buying: 2.0 2 years of buying: 2.0 After 2 years: nothing	0 to 20 on every 1,000 you sell	• The low-load sales charge is a set rate. It is a percentage of the original cost of your investment. It is deducted from the amount you receive at the time you sell • When you buy the Fund, the Manager pays your representative's firm a commission of 1.0% based on the amount you paid. Any low-load sales charge you pay goes to the Manager • You can sell up to 10% of your securities each year without paying a low-load sales charge • You can switch to the same series of another fund we offer without paying a sales charge. Instead, the existing sales charge schedule will continue with your new fund

Fund expenses

You don't pay these expenses directly. They affect you because they reduce the returns of the Fund. As of April 30, 2019, the Fund's expenses were 2.38% of its value. This equals $23.80 for every $1,000 invested.

	Annual rate (as a % of the Fund's value)
Management expense ratio (MER) – This is the total of the Fund's management fee (which includes the trailing commission), a fixed administration fee and certain specified operating expenses. The Manager waived some of the Fund's expenses. If it had not done so, the MER would have been higher.	2.31%
Trading expense ratio (TER) – These are the Fund's trading costs.	0.07%
Fund expenses	**2.38%**

More about the trailing commission

The trailing commission is an ongoing commission. It is paid for as long as you own the Fund. It is for the services and/or advice that your representative and their firm provide to you.

The Manager pays the trailing commission to your representative's firm. It is paid from the Fund's management fee and is based on the value of your investment. The rate depends on the sales charge option you choose.

Sales charge option	Amount of trailing commission	
	In per cent (%)	In dollars ($)
Front-end sales charge	1.0 of the value of your investment each year	10 each year for every 1,000 invested
Deferred sales charge (standard option) – *while in 6 year DSC*	0.50 of the value of your investment each year	5 each year for every 1,000 invested
Deferred sales charge (standard option) – *after 6 years*	1.0 of the value of your investment each year	10 each year for every 1,000 invested
Deferred sales charge (low-load option 3)	1.0 of the value of your investment each year	10 each year for every 1,000 invested
Effective on or about October 21, 2019: Deferred sales charge (low-load option 2)	1.0 of the value of your investment each year	10 each year for every 1,000 invested

Other fees

You may have to pay other fees when you buy, hold, sell or switch securities of the Fund.

Fee	What you pay
Short-term trading fee	2.0% of the value of securities you sell or switch within 7 days (for market timing) or 30 days (for excessive trading) of buying them. This fee goes to the Fund.
Switch fee	Your representative's firm may charge you up to 2.0% of the value of securities you switch to another mutual fund.

What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- Withdraw from an agreement to buy mutual fund securities within two business days after you receive a Simplified Prospectus or Fund Facts document, or
- Cancel your purchase order within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the Simplified Prospectus, Annual Information Form, Fund Facts document or Financial Statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

For more information

Contact Manulife Investment Management Limited or your representative for a copy of the Fund's Simplified Prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

Manulife Investment Management Limited

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To learn more about investing in mutual funds, see the brochure *Understanding mutual funds,* which is available on the website of the Canadian Securities Administrators at securities-administrators.ca.